



# Meet Absoft ADIMA

World-class ERP Solution built specifically for ambitious SME Manufacturers

**Tackle current challenges and seize tomorrow's opportunities with ADIMA ERP for Discrete & Process Manufacturing.**

## WHO ARE ABSOFT?

As a specialist UK-based SAP Partner, Absoft has a wealth of experience in helping UK manufacturing clients implement and optimise their ERP systems. This knowledge enabled us to design and build **ADIMA**, an industry-specific cloud ERP, providing one version of the truth in all key business processes – **live, on mobile, tablet, laptop, and desktop.**

## WHAT IS ADIMA ERP?

Absoft ADIMA is a SAP Qualified Partner-Packaged solution for manufacturing. It allows users to increase productivity and efficiency, cut costs, introduce transparency across the whole business, and improve security by stepping into the future of intelligent, agile manufacturing.

### FAST DEPLOYMENT

ADIMA is a pre-built ERP that can be quickly implemented. If any needs are not met out of the box, our team can tailor them to you.

### TIME-PROOFED

Being hosted on SAP S/4HANA Cloud means ADIMA will never become out-of-maintenance.

### INCREASED SECURITY

Your data will be secure and safe with decreased risk of losses and breaches.

### SHOPFLOOR APP

By way of a UX-friendly UI, users will be able to easily minimise the disruption caused by change management.

### FULL VISIBILITY

Seeing the factory's performance helps you identify issues and improve the quality of your service.



*"We needed a solution to support our production growth targets, whilst managing costs. We researched several solutions and concluded that Absoft ADIMA was the only system that was tailored to support our processes, whilst giving us a future-proof functionality. Absoft's 30-year track record and experience in SAP ensured we were in safe hands when we selected them as our implementation and support partner."*

**Charles Marshall,**  
Director



## ADIMA BUSINESS AREAS



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## TYPICAL OUTCOMES



Reductions in manufacturing cycle times of **5% – 15%**



Improvements in on-time delivery performance of **10% – 20%**



Reductions in inventory levels of **5% – 15%**



Decreased logistics costs of **10% – 12%**



Reductions in procurement costs of **5% – 10%**



*"We are a family-owned business and Absoft has proved itself to be more than a technology provider. They are a trusted partner, with whom we can communicate openly and who we know always has our company's business interests at heart."*

**IT & Projects Director,**  
Frank Roberts & Son

## WHY CHOOSE ADIMA?

### WORLD CLASS INVENTORY MANAGEMENT SYSTEM



- One version of the truth across all your processes, in one system, with one partner
- Take and manage orders via multiple channels such as phone, email, EDI, and webshop.
- Accurately bill the customer for equipment hires, personnel costs, and consumables.
- Manage the bill of materials and instructions for your products across their entire lifecycle.

### REAL-TIME DATA AND FULL VISIBILITY



- Capture real-time data on the shop floor using Shopfloor apps and integrating your smart factory equipment.
- Receive the most up-to-date operational reporting on delivery status, order locations, pipelines, finance, and KPIs
- Calculate production costs accurately, including all components, ingredients, labour, and resource costs.

### INCREASING EFFICIENCY AND CUTTING COST



- Maintain your inventory with integrated fulfilment and logistics, including stock at customer distribution centres.
- Plan the sale, production, and purchasing of bought and made materials to reduce delivery delays and stock-outs
- Capture all costs and revenues accurately and report on margins.





80% of our business comes from returning customers



UK-based fully accredited SAP and Microsoft Partner



Over 30 years of experience in helping manufacturing companies implement, optimise, and support their SAP ERP systems

## WHY ABSOFT?

Absoft is a UK SAP Partner with a track record in supporting growing companies to implement and optimise a fully integrated solution that enables them to reach their maximum potential.

We strive to help our clients achieve their goals and are committed to understanding and learning about your business. We are dedicated to attaining your desired results and **making your journey as open, informative, and rewarding as possible.**

We roadmap your ERP journey, guide you through the suitable investments for your business case and are with you on every step of the project.

*"A trusted SAP partner for over 30 years and one of only 30 SAP Gold Value Added Reseller Partners in the UK and Ireland, Absoft's vast experience and track record enables them to be a partner of choice for many organisations who prefer to have an indirect relationship with SAP."*

**SAP Partner Business Manager,**  
SAP

When creating ADIMA, Absoft collaborated closely with UK SMEs to correctly identify pressing current and future needs in Discrete and Process Manufacturing businesses. By pre-configuring SAP's leading S/4HANA, companies can leverage the full power of a world-class ERP for a fraction of the price without compromising functionality.

**Get in touch to request a DEMO or discuss how Absoft can help you optimise your industry specific processes.**

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