Bring the intelligence, security and reliability of Azure to your SAP applications

Why SAP on Azure is the answer to becoming an agile, digital enterprise

delaware

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Introduction

Beyond a shadow of a doubt the uncertainty that permeates today's business environment has accelerated the urgency of cloud adoption for many organisations. Why? Because cloud provides the increased agility, scalability and security that will help businesses build the resilience they need to temper future crises more effectively, as well as achieve cost efficiency and business continuity.

Cloud, in its various forms, has been around for decades, but is now integral to organisations in achieving digital transformation. According to **IDC**, by 2028, cloud will account for more than 80% or more of IT spending.

In order to achieve digital transformation, we know that customers running mission critical SAP ERP applications are looking for new ways to engage with their customers, accelerate innovation with new products, optimise supply chain processes, and empower employees to effectively use SAP data for more informed decision-making.

As the 2027 deadline looms closer, which will mark the end of SAP support for SAP ECC 6.0, businesses are compelled to invest in transforming business processes and modernising their ERP landscape in order to become a truly intelligent enterprise and future proof their SAP investments.

Your SAP applications are crucial to the effective transformation of your business. You need to have confidence that they are as secure, reliable, and effective as they can be.

Microsoft Azure is the best public cloud platform to give you this assurance and truly unleash the full potential of your SAP applications.

While the move to SAP S/4HANA may feel daunting, it is crucial that business leaders start to take the key steps now to plan the move, and truly embrace the digital transformation opportunity to become a progressive, resilient and agile organisation.

What business value can I expect from migrating SAP S/4HANA to the Azure Cloud?

Power better business processes, innovations and insights

Microsoft Azure provides tangible business value that allows organisations to get the best out of their SAP applications, and opens up a world of possibilities, powered by efficiencies, innovation and business intelligence.

Unparalleled scalability and flexibility. Scale up or down usage as needed. Workloads can grow as quickly as demand requires without the delay required for adding new physical hardware

Optimised cost efficiency. Only pay for the capacity you actually use, delivering budget efficiency and flexibility to respond to changing market conditions

Accelerate time to market for new products and services by rapidly leveraging cloud-based development resources

Simplified business processes. Microsoft Azure offers a high performance infrastructure, certified for SAP, which improves efficiency by using a standard set of leading practices

Better decision-making. Generate compelling insights with built-in analytics capabilities, empowering your people to make informed decisions based on intelligent, real-time insights

Best-in-class security. Microsoft invests **$1 billion** annually in security every year and has over **90 compliance certifications**

Continuous innovation. Access to Microsoft Azure's ever-evolving cloud services is the perfect platform for innovation and transformation

What benefits can the CIO expect?

- **Lower total cost of ownership (TCO).** Reduce maintenance and ongoing support
- **Rapid implementation.** Custom configuration and testing tools provided by SAP
- **Integration.** Seamless integration with productivity and collaboration workflows, such as Microsoft Office 365 and analytical platforms
- **Extensibility.** Extensions enable new channels of innovation and development, tailored to business needs
- **Advanced analytics.** Aggregate SAP and non-SAP data to provide a 360° view of markets, transactions and customers
- **Built-in tooling.** Robust tools for implementing and managing workstreams reducing management overhead
- **Speed of provisioning.** Vastly reduced as infrastructure can be in place and operational in a fraction of the time of traditional hosting

Why do we recommend Microsoft Azure?

1. **Strategic collaboration:** Microsoft and SAP have a near 30-year relationship including integrated sales and support motions, embedded product experts, and co-located engineering resources. The **Embrace initiative** extends those advantages with deeper shared commitments, technology collaborations and more tightly coupled go to market strategies that deliver high value outcomes for customers moving to SAP S/4HANA in the cloud

2. **Battle tested platform:** Microsoft Azure runs many of the world's largest and most demanding production SAP workloads

3. **Strong enterprise DNA:** Azure's reliable cloud infrastructure for SAP offers enterprises 99.99% uptime SLAs for OLAP and OLTP, high availability with disaster recovery, and flexible public, private and hybrid options

4. **Deep integration roadmap:** Microsoft Azure has the largest portfolio of certified and supported SAP applications of any cloud platform

5. **Unrivalled cloud security and compliance:** Microsoft spends more than $1 billion annually on cloud security and has more than 90 international and industry-specific compliance certifications for SAP

Delaware as your trusted SAP on Azure partner

Migration to the cloud is inevitable for most organisations and the most efficient, cost-effective and swift moves are conducted in collaboration with partners who have comprehensive experience and trusted expertise. Delaware increasingly grows in both these areas, enabling customers to benefit from best practice led migrations that are supported by valuable insight and proactively committed resources.

What makes Delaware unique?

- **Committed to customer success:** Not only have we never failed to deliver a project successfully, but we consistently recognise that cloud migrations are key components in a wider initiative for many businesses. As such, we endeavour to deliver quickly and safely, in a way that ensures customers reap all the infrastructure benefits of the cloud but also understand the multitude of ever-increasing possibilities cloud platforms can bring to businesses.

- **Proactively collaborative:** We believe a partnership is a two-way relationship which delivers mutually beneficial results for both parties. To ensure this, we keep honest, transparent, and forward thinking so we can proactively keep both parties engaged and motivated. This means you have a partner who takes pride in delivery excellence, challenges your ways of thinking, welcomes criticism, and has fun along the way.

- **An end-to-end GLocal approach:** Our deep industry knowledge is present within our global teams and their ability to deliver excellence is bolstered by our GLocal approach. By leveraging global resources, we can continuously advise on projects while ensuring your teams get local, hands-on access to expertise, wherever they are in the world.

Delaware is recognised by Microsoft as a **global partner** with **advanced specialisation**

Gold
Microsoft Partner
Microsoft

SAP
Gold Partner

Delaware clients are realising value with SAP on Azure

How Delaware helped Novares to reduce operating costs

READ THE CUSTOMER STORY

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Customer story: Novares

Novares is a global supplier of plastics solutions and complex components for the automotive industry. The company is established in 23 countries, has 43 production plants, 8 centres of excellence, 10 technical centres and 22 customer service centres. It employees 12,000 people globally.

The challenge

Following the decision of their host provider to close data centres, Novares needed to significantly reduce its operating costs and simplify its technical landscape, therefore decided to move to the cloud. The OEM sought an efficient, flexible and secure infrastructure platform that would allow it to optimise costs, boost performance and ensure worldwide connectivity and stability across its IT landscape.

Microsoft Azure was selected as the best public cloud platform for SAP applications. Not only was SAP and Microsoft's long-standing partnering relationship a key driving influence, but the depth of trust and maturity in SAP on Azure use and implementations across the globe was an important factor for Novares. Microsoft Azure is also the cloud platform of choice for Delaware: every single customer implementation is hosted on Microsoft Azure.

Furthermore, Novares wanted to reap the benefits of Microsoft Azure's security and compliance credentials to ensure the security of its ERP environment.

Customer story: Novares

Our approach

One of the greatest challenges was to move the entire technical architecture onto the cloud-servicing platform with minimal downtime, due to the business-critical nature of SAP. To meet this challenge, Delaware deployed the expertise of its infrastructure teams, combined with the market's best technologies, to deliver this rapid migration.

Delaware and Novares designed a migration strategy that covered all risks, including the security of the new platform, performance, switchover time and data integrity. Delaware's expertise enabled them to build an innovative approach to meet the challenges and propose a realistic migration scenario with minimal risk.

Delaware leveraged its in-depth expertise in cloud computing and its knowledge of Microsoft's migration solutions (Azure Site Recovery) to transfer the legacy applications needed by the interfaces of Novares' SAP applications, without any hindrances and with minimal business disruption.

Business benefits

Delaware completed the migration of Novares' production systems to Microsoft Azure entirely remotely in less than six months. Novares now has a secure, flexible and modernised ERP system.

The first set of results exceeded the client's expectations, as the manufacturer reported improved efficiency and performance. They have also achieved a reduction in IT costs from gaining performance in response time for certain transactions.

Novares was able to meet its business objectives in regards to the complete modernisation of its ERP system and overall cloud strategy.

The road to SAP S/4HANA

- Are you ready to modernise your IT landscape and remove unsupported and underperforming legacy systems?

- Do you need to improve performance, scalability and reduce costs?

- Do you need reliability and peace of mind when it comes to security?

WHAT ARE YOUR OPTIONS?

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The road to SAP S/4HANA

Regardless of the stage you are at on your SAP S/4HANA journey, Delaware has the extensive knowledge and expertise to guide you along the way. We can help you to develop your business case, define your roadmap and deployment strategy and evaluate the health of your current IT infrastructure in order to identify the impact on your business and operating model.

Our experience and collaborative approach also mean you will learn all the available options and get the impartial guidance as to which suits your business best.

DISCOVER DELAWARE TESTLAB

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Not quite ready to make the move to SAP S/4HANA?

If you are not ready to move to SAP S/4HANA, we can execute a technical migration of your legacy SAP ECC system to Microsoft Azure.

By just moving your existing systems to Azure (technology/platform refresh) you might be able to benefit from better performance, more flexibility and reduced costs.

Learn more about what options are available and what benefits cloud infrastructure can bring to your business

Discover the Delaware TestLab

We understand that it can be a daunting concept to migrate all of your data and processes to a new system. But what if you could test and learn within this new platform without impacting your existing landscape or causing any business disruption?

The **Delaware TestLab** enables you to learn fast, with your own recognisable data set, so that you can truly experience the impact of SAP S/4HANA on your business before you need to migrate for real or re-implement.

Experience SAP S/4HANA benefits with your own data

Get insight into migration efforts

A no-risk, low-cost approach

The Delaware TestLab Process

Step 1 → **Step 2** → **Step 3** → **Step 4** → **Step 5**

Step 1
Create a copy of your productive environment and hosting on Microsoft Azure

Step 2
Create a reduced set of your master data and transactional data

Step 3
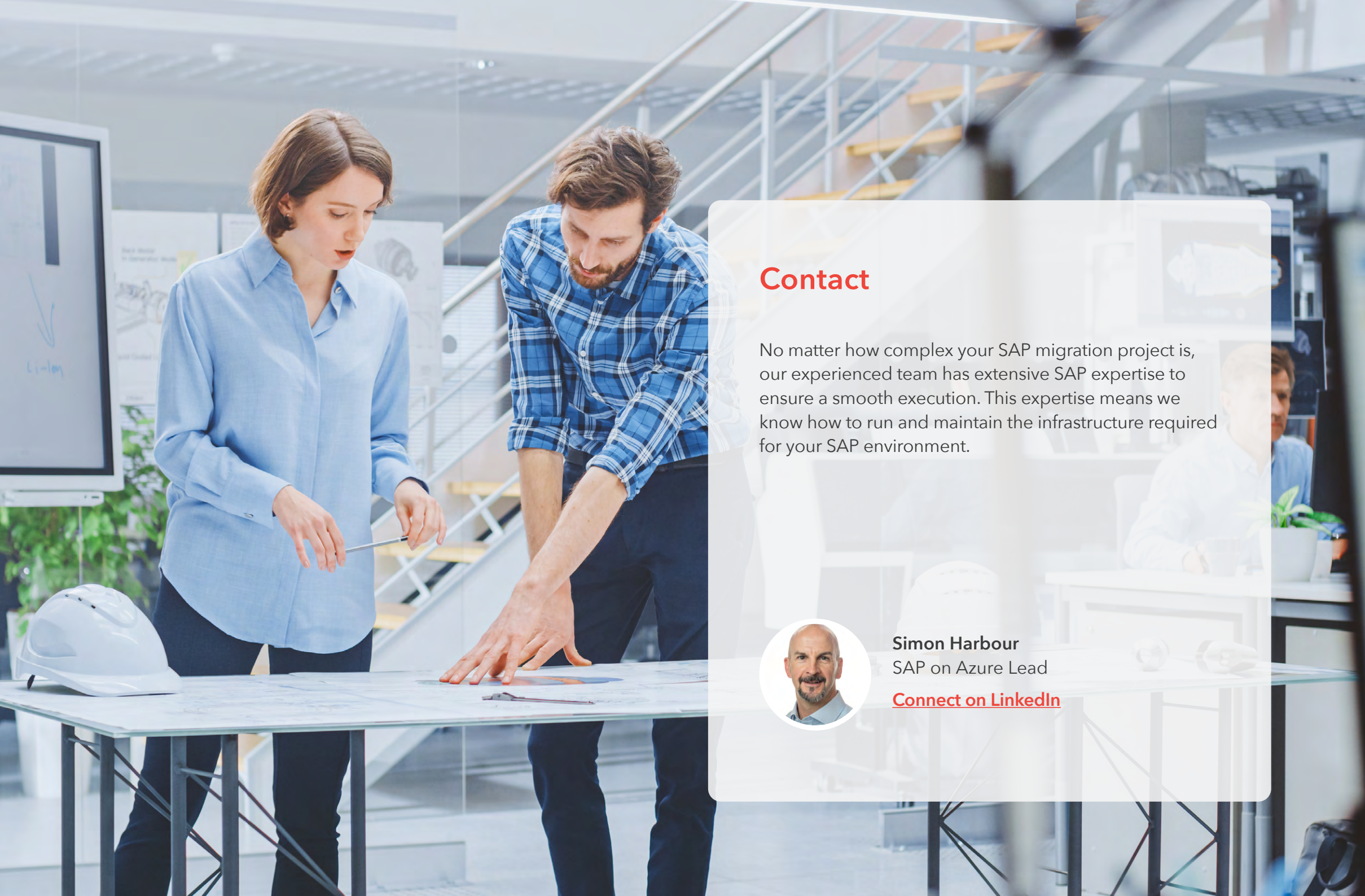Migrate to SAP S/4HANA

Step 4
Activate SAP Fiori through generic roles

Step 5
Discover SAP S/4HANA on your own, or through the Delaware inspiration packages

Contact

No matter how complex your SAP migration project is, our experienced team has extensive SAP expertise to ensure a smooth execution. This expertise means we know how to run and maintain the infrastructure required for your SAP environment.

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