



TANGO
TECHNOLOGIES

THE KEY TO UNLOCKING SECURE ROLE SOLUTIONS



ECHO is the intelligent enterprise SAP licence optimisation solution. Unmonitored systems drain cash through blind over-licensing and massive, retroactive vendor audit penalties that impact IT margins. Echo establishes pricing certainty by decoupling what users *can* do from what they *actually* do, eliminating bloated access and shielding your business from surprise licence bills.

Optimising Named User and FUE Licences whether you are on a traditional model or migrating to S/4HANA, ECHO handles it natively. For Named Users, our 5-Gate Behavioural Waterfall Engine moves past static role-guessing, automatically querying background execution data to prove required tiers based on real-world actions. For FUE, our High-Watermark Engine evaluates complex role inheritances to drop users to their lowest legitimate tier, trimming bloated permissions.

Tracking digital access consumption, where external applications mapping data into SAP can trigger unseen indirect usage, instantly locking you into unexpected costly Digital Access liabilities. ECHO intercepts this, actively tracking nine SAP document categories in the background. It intelligently filters out "document noise" to stop unfair double-counting and provides predictive forecasting.

Managing licence contracts establishing baseline certainty by digitising your legal SAP agreements directly within the platform. ECHO meticulously tracks your FUE capacities, Digital Access allowances, and financial unit prices, allowing you to append mid-term "Exhibits" (licence top-ups) without ever overwriting historical financial accuracy.

Using workflow-based approvals means optimisation requests are routed through a Centralised Decision Hub, enforcing strict governance via the "Four Eyes" principle. It automatically evaluates the precise financial cost impact of a security request before a manager approves it.

Aiding the reclaim of unused licences when unmanaged "authorisation creep" inflates your system's usage profile. ECHO identifies exactly which high-value transactions are lying dormant, systematically targeting inactive or locked accounts. By surgically pruning these dormant permissions, you can safely lower your footprint and reclaim licence waste.

With its cross-system licence consolidation acting as a central hub, breaking free from local-system boundaries. Using standard SAP RFC connections, the engine automatically extracts and consolidates user identities, role assignments, and historical usage logs across your entire connected landscape (Development, QA, Production) to perform true, global compliance audits.

Using real-time evaluation delivering continuous system activity tracking and instant visibility for your SAP subscription. ECHO provides a safe "What-If" sandbox where you can simulate financial impacts, experiment with thresholds, and prove mathematically guaranteed savings before ever committing baselines or touching live SU01 data.

ECHO takes advantage of AI-driven reporting transforming technical licensing data into immediate commercial intelligence. ECHO features an embedded Large Language Model (LLM) securely micro-enriched with your active price book. It answers complex, natural-language questions to translate technical mismatches and burn rates into executive-level financial ROI natively within the system.

Bespoke SAP Security & Licencing Solution. Talk to us Today!

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