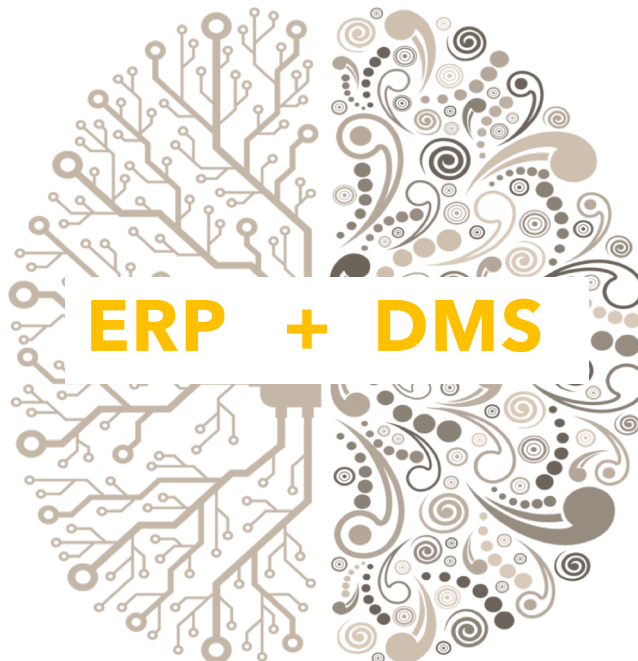


ERP & DMS

The required combination



Primary sales
information in
ERP

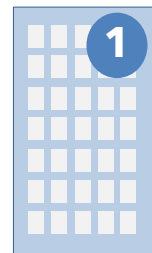


Secondary sales
information in
DMS

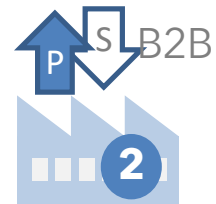
B2B channel is a very important link in many industries such as FMCG, Consumer Durables, Lifesciences and Automotive. The channel partner may increase or decrease the distance between you and the next link in your consumer side supply chain. The higher your secondary & tertiary sales visibility, the more leverage you have in planning your inventory, promotions and cash flows. Disconnected systems where information through various channels takes as long as 30 days does not help.

A DMS (Dealer Management System) can help bridge the gap by giving you real-time visibility of the secondary sales. With a more realistic view, inventory can be better planned improving sales, reduce loss of sales due to stock outs and improve working capital requirements at both ends through optimal stock-product mix planning. It can also help in improving customer service and increase stickiness with your Dealers through transparency on stocks, payments and promotions.

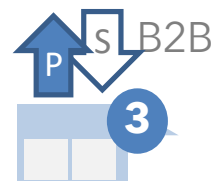
You



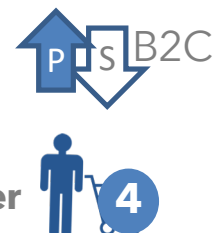
Dealer



Retailer



Consumer



* S - Sale, P - Purchase

INTELLECT
A Nihilent Company

Creative, Intelligent Solutions for Business

SAP ERP / S/4HANA & iDeal

The ideal combination



Primary sales
information in
**SAP ERP
S/4HANA**



Secondary sales
information in
iDeal

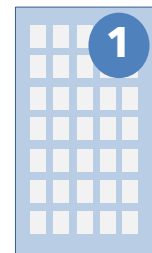
iDeal (pronounced 'ideal') is a modern DMS developed on the SAP Cloud Platform. Your sales channel partners such as distributors, dealers, stockists and end customers can use this for primary and secondary sales. It allows your sales and marketing teams to engage with them and collaborate.

iDeal helps your customers stay up-to-date with status of their orders, dispatch details, payables, pricing, stocks and promotional schemes. At the same time, your sales teams get a visibility of secondary sales, inventory levels, stock status, complaints.

Being a self service portal, this leads to reduced need for voice and email communication and provides transparency with any time, anywhere access.

The delays and errors in order processing are eliminated by directly linking **iDeal** to the backend SAP ERP / S/4HANA system.

You

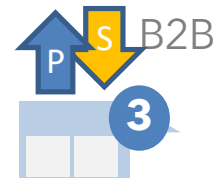


SAP ECC
S/4HANA

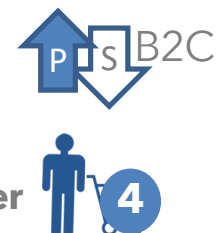
Dealer



Retailer



Consumer



POS or
E-comm

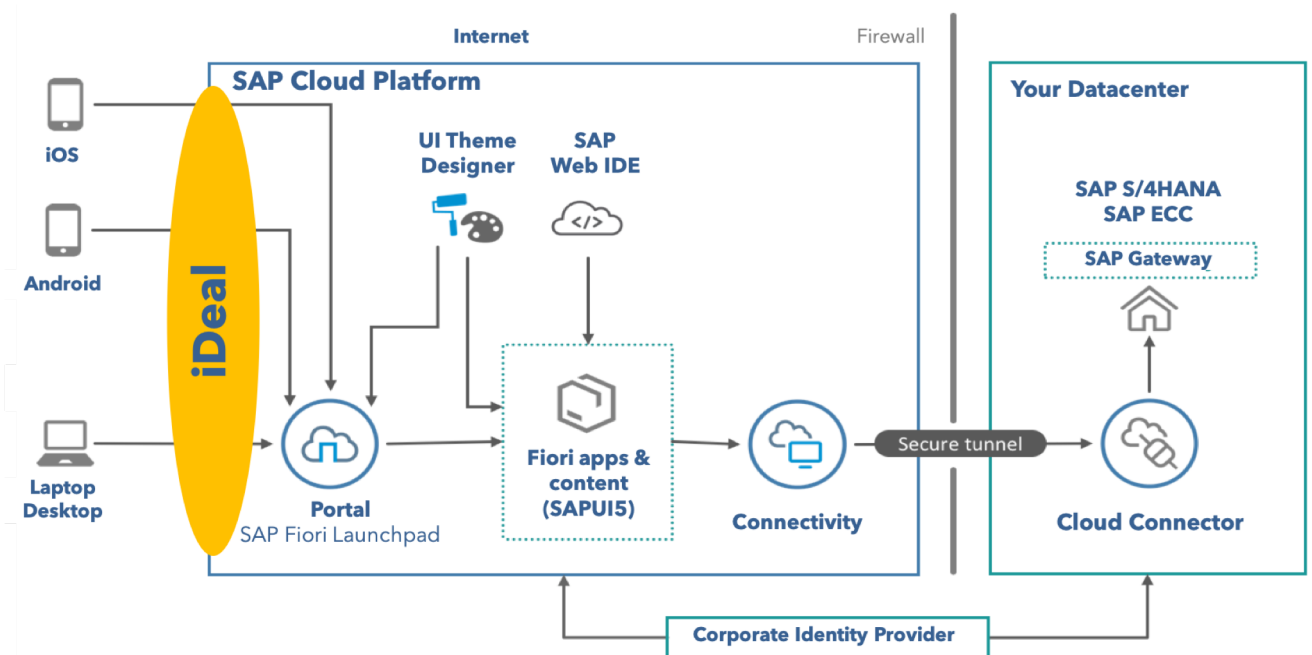
**iDeal
on SCP**

* S - Sale, P - Purchase



Creative, Intelligent Solutions for Business

Architecture & Features



Current Features of iDeal

- **Primary** (Your Sale, Dealer's Purchase)
 - Profile
 - Material, Pricing, Promotion, Stock details
 - Purchase Order
 - Invoice Printing
 - Goods receipt - PoD
 - Inventory Adjustment
 - Payment
 - Reports -Order status, Dispatch, Ledger
 - Announcements
- **Secondary** (Dealer's Sale)
 - Customer Profile
 - Sales Order entry
 - Sales Order Status
 - Delivery
 - Invoice Creation
 - Reports - Sales, , Order status
 - Sales JSON for upload to accounting software

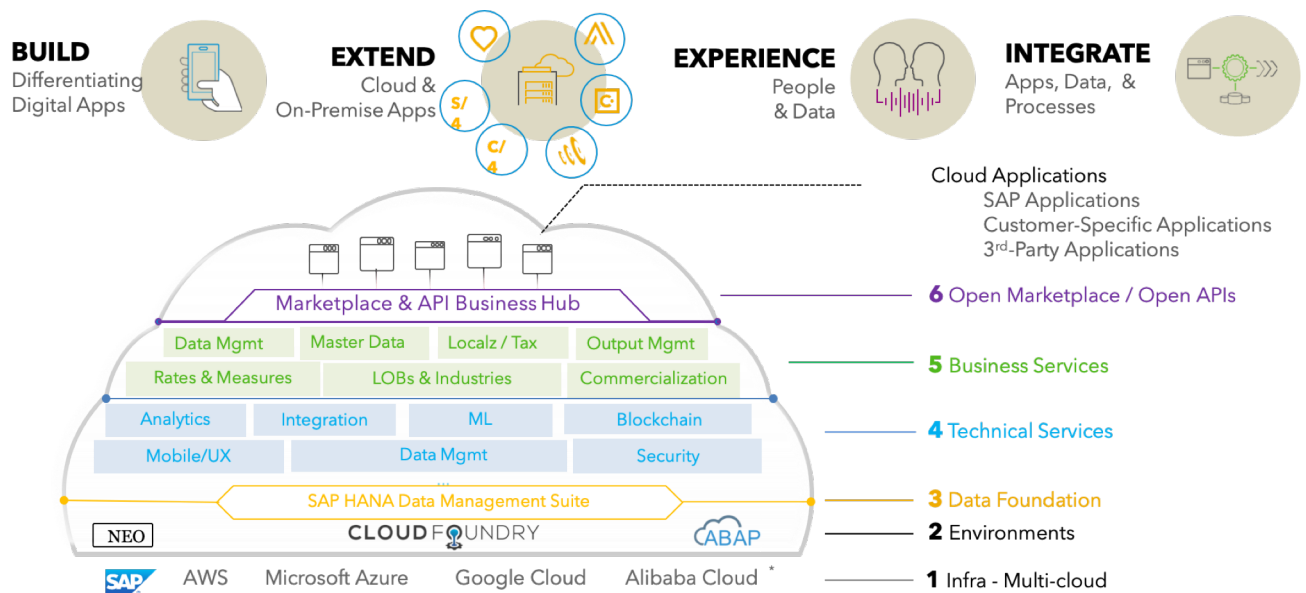
- Integrated with SAP S/4HANA / SAP ECC
- Realtime Primary & secondary sales Transactions
- One view of primary and secondary

Future releases *

- Predictive based Recommended order
- Predictive cross sell offer
- Secondary forecast
- Complaints Tracking
- Promotion Management
- Serial number tracking
- Customer services

SAP Cloud Platform

The ideal Platform As A Service



SAP Cloud Platform (SCP) is open platform-as-a-service from SAP for building and extending intelligent, mobile-enabled cloud applications using core platform services and unique microservices. **iDeal** has been developed on the SAP SCP.

Being an SAP product, it has unmatched integration with other SAP solutions.

As the platform evolves grows, more and more services and APIs are being released.

Once subscribed, the platform can be leveraged for building and/or deploying other applications such as vendor portal, employee portal, audit portal , custom workflows and other portal and mobile applications.

Newer applications and workflows using emerging technologies such as blockchain, big data, predictive, social and Internet of things can be built with reduced effort.

Other solutions from Intellect on SCP

- Vendor Portal
- Field Sales & Service App
- Employee portal
- Audit Portal
- CSR Portal



Creative, Intelligent Solutions for Business

Intellect is a consulting company based out of India providing services and value-added solutions on SAP Applications. Our mission is to help our customers be the disruptors rather than be the disrupted. Intellect is a subsidiary of Nihilent which is part of NTT Group, the largest ICT company in the world.

Set up initially as a partnership firm by three SAP professionals working for a leading SAP Partner, the company has grown into one of the largest domestic SAP Practices in India.

Over the years, Intellect has won recognition from SAP as well as the corporate world.

- 45 SAP S/4HANA implementation projects. 40 Projects live
- Multiple S/4HANA conversion projects including one of the world's 1st S/4HANA Conversion projects

- Winner SAP APJ Partner Excellence Award for Top New Sell Partner in 2017
- Winner of SAP HCP Hackathon at Mumbai, India for SAP Partners in 2016
- SAP EBM Partner of the year 2015
- Winner of 4th Edition of Cold Chain Industry Award for "Best Cold Chain Tracking System of the year" using IoT on SAP SCP
- ET NOW Leaders of Tomorrow Award
- D&B Business Excellence Award
- SAP Qualified solutions on S/4HANA for CPG, IM&C & Cross Industry
- SAP Qualified solutions on S/4HANA for conversion from ECC/BS to S/4HANA

We have worked with more than 200 enterprise customers across the globe engaging for various types of assignments ranging from problem statement articulation, implementation, managed services and digital transformation.

We actively work with more than 100 customers using our expertise in the world's leading business applications from SAP.

Intellect

Your ideal partner for Services

Implementation

- Classic (ASAP)
- Fast track (FOCUS),
- Agile (ACTIVATE)

Rollout

- Global Template
- Rollover
- Localization

Support (AMS+)

- Onsite
- Offshore
- Hybrid
- On Call
- Ticket based

Revamping

- Restructuring
- Process Change
- Reporting

Development

- Custom

Interfacing

- 3rd Party applications
- Devices, IoT
- Process Control Systems

Lift & Shift

- Hardware Migration
- On Prem to Cloud
- System to System

Upgrade

- Technical
- Techno-functional
- S/4HANA

Expert Consulting \

- Digital Strategy
- Requirement mapping

Management Consulting

- SAP driven BPR
- Cost Reduction
- Information Design

Project Audit

- Blueprint
- Milestone
- Readiness
- Usage
- Configuration

Access Control Audit

- SOD conflicts
- Critical User Access

Training

- End User
- Configuration
- Senior Management

Staffing

- Onsite
- Offshore

Industry

- Consumer Goods
- Distribution
- Retail
- Chemicals
- Lifesciences
- Services
- Public Services
- Engineering and Construction
- Mills - Steel and Textile
- Media & Entertainment

Size

- Large enterprises
- Mid-sized enterprises

Geography

- India
- East Asia
- Middle East
- Africa
- Australia
- Europe
- USA

Find Out More

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