



1st July 2008

I would like to introduce you to a fresh approach we are launching - Software Lifecycle Management (SLM). Designed to support you along each stage of your SAP investment; new implementation, business as usual, business change or indeed an upgrade. This concept is ultimately focused on enhancing quality and minimising TCO for investments in SAP solutions.

We understand that whatever stage of the software lifecycle you have reached, there are a number of challenges, whilst managing change and mitigating risk to the business. Because of these challenges, the collaboration between Experior, HP and SAP delivers a structured and comprehensive solution set to address them. Below are just some of the benefits already seen from the collaboration, results too compelling to ignore?

- Improved quality of your SAP investment
- Reduction in infrastructure costs
- Upgrades delivered 25% quicker
- Overall SLM investment reduced by 50%

One of my team will be contacting you shortly to arrange a meeting - look at your unique requirements and give you an idea of what you can realistically expect to achieve. If your need is more pressing feel free to contact me directly on 07983 442190.

We are also holding a launch event on the Thursday 18th September, so to register your interest for this event visit www.experiorgroup.com/SLM or alternatively drop an e-mail to slm@conference-office.co.uk. More details will be circulated shortly.

Yours sincerely,

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