Training Special Interest Group

Meeting to be held on Tuesday 28th April 2009

At SAP UK Ltd, Clockhouse Place, Nr Heathrow



AGENDA

09:30 Registration & Coffee

10:00 Introduction & Welcome Daniel Paul – Amey SIG Chair

10:05 Round the Room Introductions ΑII

10:15 How SAP Productivity Pak has provided substantial benefits Neill Crump to our customers SAP

A SAP Education Strategy Consultant will provide customer examples of how SAP Productivity Pak has benefited their businesses. A brief demo will also illustrate some of the key functionality of SAP Productivity Pak as well as an opportunity for questions to be asked about how implementations can be improved using this software.

11:00 Coffee & Networking

ΑII

11:45 User Acceptance of Change impacts your project ROI Alison Davies The degree to which a successful OCM programme can impact Gordon Blake project success and your return on investment. We will look at statistics published from various studies, including those of the American SAP User Group (ASUG), to support the argument that OCM is an essential part of any SAP implementation. Acceptance by the End Users is a key contributor to the speed with which an organisation will receive a return on their investment in SAP and the business changes it brings. The discussion will focus on the elements of your Change Management approach which will lead to improved user acceptance.

12:45 Definition of an SAP upgrade from an OCM perspective Discussion on the distinction between a 'full' (or 'Greenfield') SAP implementation, an SAP technical upgrade, and an SAP functional upgrade. We will explore the change management aspects required for each of these 'upgrade' variations.

Alison Davies Gordon Blake SAP

Paul Stevens

Assima

SAP

13:15 Lunch & Networking

ΑII

14:15 Can't Train Won't Train

Jim Parish Discover how leading Professional Services giant KPMG successfully rolled-out a business critical SAP business application to some 11,000 Associates, many of whom are high-value billable Accountants, Tax Advisors or Business Advisors - for whom the maxim "time is money" certainly holds true. In this fascinating Case Study, hear how a crucial mix of training services and unique software similation

technology and Electronic Performance Support Systems not only literally saved millions in revenue, but also provided a "Drive and Survive" belt and braces training deployment strategy.

ΑII 15:00 Open Forum Bring your thoughts, problems or question for discussion with the group

15:30 Any other Business and Close

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