

13th Oct London 15th Oct Manchester 20th October Glasgow

09.30 – 10.00 Coffee and registration

10.00 - 10.30 Business Planning and Consolidations BPC

Clearer Financial Forecasting within Performance Management by Simon Bell, [Opalwave](#) Director

It has never been more important than in today's economic climate to have a clear understanding of the future for managing a business. Are your current systems able to match the needs of your business? History shows us that the businesses who will emerge from the recession as the new leaders will be the ones who are planning and investing now for the recovery. Are you one of them? Simon is a published expert and industry speaker on Performance Management with a specific focus on strategic alignment, planning, budgeting and forecasting. With extensive knowledge of performance management technology, Simon has led the delivery of many of the most complex projects in the UK over the last 15 years and working with vendors such as SAP and Hyperion.

10.30 – 11.00 Business Objects - Intelligence solutions for small and midsize companies; SAP Business Objects Edge, Crystal Reports and Xcelsius

A demonstration of how to build an interactive dashboard by Chris Barton, [Chelford](#) Senior Project Manager

With the acquisition of Business Objects, SAP has a set of industry leading capabilities to answer the broad spectrum of requirements needed in a modern Business Intelligence environment. The Xcelsius product in conjunction with 'Live Office' is an easy to use high graphics quality dashboard builder used to deliver Key Performance Indicators to senior managers and directors with interactive drill down and what-if capabilities. Chris Barton has over 12 year experience of SAP, predominantly covering the Finance and Business Intelligence product areas. Originally from a finance background he has had a wide variety of experience in selection and implementation of business intelligence systems ranging from management reporting to executive information systems.

11.00 – 11.30 Enterprise Customer Relationship Management

Enabling customer centricity with Customer Relationship Management by Storry Warner, [Agility Works](#) Director

Customers are at the heart of all businesses and improving customer value is often recognised as a critical issue. This can take a number of forms from providing a differentiated service offering to improving sales and marketing effectiveness. This session will provide a taste of the opportunities presented by SAP CRM and look at some of the critical aspects to consider before embarking on a SAP CRM project. Storry Warner is a founding director of Agility Works, a consultancy group that prides itself on the best-in-class delivery of SAP solutions for Performance Management, Data Management and Customer Management. Prior to Agility Works, he had a long-standing career at a leadership level within SAP UK Consulting, specialising in BI, CRM and NetWeaver solutions.

11.30 – 11.45 Coffee Break

11.45 – 12.15 Netweaver – Seamless integration for E-commerce, B2B and B2C

E-commerce, B2B and B2C applications delivered seamlessly on the SAP Netweaver platform B2C by Steve Yates, Joint Managing Director of [Weaveability](#). Release your SAP investment further with our solutions that remove integration headaches and costly time consuming effort. You will discover two real world examples of the SAP Netweaver capability.

Steve Yates has worked with SAP for 10 years as an end user of SAP and has recently co-founded Weaveability to deliver cost effective solutions for ecommerce B2B and B2B applications

12.15 – 12.45 Mobilising All-in-One and extending SAP out to the point of business

Taking SAP on the road on any mobile device, quickly, easily, and with no additional middleware by Paul Viney, MD of [iQlink](#)

Mobilising SAP can be done quickly, for a few or many users, and without any large investments in additional middleware. You can deploy SAP on a mobile device, work off-line and synchronise at a later time with SAP CRM or ERP and to any module. Development takes only a few weeks and isn't another a major implementation project. Paul Viney has spent 15 years in the SAP market, 8 of which were spent in various management positions at SAP UK. He founded iQlink to deliver mobile solutions for SAP customers that include RF / Bar-code inventory and warehouse management, SRM Shopping cart approvals on BlackBerry, sales & service management and mobile merchandising solutions.

12.45 – 13.45 Buffet Lunch and partner discussion

13.45 – 14.15 Voice data capture

Getting the most out of SAP by Werner Hinze, Director of [Zetes](#)

Step change productivity by empowering your work force with voice technology. A natural, user friendly and highly accurate way to interact with SAP Business All-in-One. Delivering tangible operational results while leveraging SAP Business All-in-One best practices. Detailed user productivity metrics, improved health & safety and much more.

14.15 – 14.45 Aris Process Mapping

SAP Process Profiling - Simplifying Transition using Aris with [IDS Scheer](#) by Dave Cull, Business Development

IDS Scheer provide a unique SAP Process Profiling service, which extracts customers "AS-IS" ERP blueprint into ARIS Business Architect for SAP. The blueprint can then be synchronised to SAP Solution Manager to perform upgrade testing, monitoring and continuous improvement. This clarity allows the customer to identify suitable service candidates using the direct link into the Enterprise Service repository.

14.45 – 15.15 Adobe Interactive Forms

Getting the most out of SAP Interactive Forms by Adobe presented by Henry Blythe, [Arch](#) CEO and Andy Gardner, Arch Head of Technology

Our presentation will make the case for SAP interactive Forms by Adobe, drawing on real world implementation examples and application scenarios. We will also discuss future use of the product including mobile scenarios and Correspondence Generation. Arch is the creator of FLM™, the Form Server for SAP Interactive Forms by Abobe. The company is based in London with a development centre on the University of Stirling campus in Scotland. FLM™ is a SAP-certified solution and Arch itself is a SAP software partner. Henry Blythe joined Arch in 2003 having previously worked at IBM and SAP. Andy is the Head of Technology at Arch and started the firm in 1997 having working at Rolls Royce and Accenture.

15.15 – 15.30 Coffee Break

15.30 – 16.00 SAP E-Procurement

Accelerate savings in procurement TBC

SAP e-Procurement provides a web-based purchasing environment, with category (services & materials) specific screens and business processes. It uses catalogues and self service receipting all controlled by workflow and authorizations.

16.00 – 16.30 SAP E-Commerce

On Demand B2B Integration by Rakesh Harji, [Crossgate](#) CEO

Automation of all incoming and outgoing business processes, regardless of the media involved in transmission of the processes (Paper, Fax, EDI, Web, SMS, eMail, RFID, GPS). Crossgate AG is the leading expert for universal data exchange and cross automation – the automation of business processes within and between companies across all media. Crossgate operates Europe's biggest central B2B transaction network.