

Scotland Special Interest Group

Meeting to be held on Thursday 24th May 2012
At Selex Galileo, 2 Crewe Road,
North Edinburgh, EH5 2XS



AGENDA

- | | | |
|--------------|--|-------------------------|
| 09:30 | Registration & Coffee | All |
| 10:00 | Introduction to the SIG
This includes Round the Rooms Introductions | Calum Davidson
Chair |
| 10:15 | Welcome to Selex Galileo and overview of their SAP Finance | Selex Galileo |
| 10:30 | Cable and Wireless increases efficiency of its business processes with multi-channel document delivery solution

Cable & Wireless is one of the world's leading international communications companies. Initially the challenge was to find an easier way to deal with the constant requests to change and modify SAP documents. This was taking up valuable internal resources and slowing down the process of issuing business-critical documents such as purchase orders and statements.

The solution was to push all customer statements via a print file from SAP to reformat automatically to the company's own requirements. Also having the option of a multi-faceted solution that could deliver fax, email, print, XML, HTML and FTP straight from SAP was beneficial to speed up document processes and collect cash faster.

For example; more complex dunning cycles could be processed and sent out to different types of customers, depending on their outstanding debt or days, which enabled a faster way to collect cash. Based on the time it would take internal resources to create 25 dunning letters manually, they allocated 60 days for the development. However, this time was cut by 90% - equating to over 400 hours of development time saved that could be redeployed to other critical areas of the business. This was also achieved with minimal disruption and risk to the business, allowing them to increase customer satisfaction through more personalised documentation. | Neil Palmer
Esker |
| 11:15 | COFFEE & NETWORKING | All |
| 11:45 | User Group Update | Craig Dale
UKISUG |
| 12:15 | Open Forum | All |
| 12:45 | Tour of Selex Galileo | All |
| 13:15 | LUNCH & NETWORKING | All |

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- 14:15 What's New Enhancement Pack 6 functionality** James Willis
SAP
- How SAP LOB Finance supports the office of the CFO with specific focus on new Enhancement Pack 6 features. SAP will present the new areas of functionality plus enhancement of existing ones within their ERP Financials product.
- 15:00 HANA in SAP LOB Finance** James Willis
SAP
- This presentation will introduce attendees to the ways in which HANA can vastly improve the Financial Business Processes and Analytical Reporting.
- It will cover:
- HANA ERP CO-Profitability Analysis (CO-PA) Accelerator – Powerful Profitability Insight and other SAP Finance HANA related products.
- 15:45 Any Other Business & Close** All

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