

# Business One Special Interest Group

Meeting to be held on Thursday 5<sup>th</sup> March 2015  
At SAP, Clockhouse Place, near Heathrow, Bedfont Road,  
Feltham, Middlesex, TW14 8HD



## AGENDA

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|--------------|---|--|
| <b>09:30</b> | <b>Registration &amp; Coffee</b>  | All  |
| <b>10:00</b> | <b>Introduction &amp; Welcome</b>   | Tim Guest &<br>Martin Lewis<br>SIG Chairs                          |
| <b>10:05</b> | <b>Round the Room Introductions</b>   | All  |
| <b>10:15</b> | <b>Hands on with BI360 and CRM for Outlook</b>  | Tim Guest<br>Zoedale<br>&<br>Martin Lewis<br>Beta Group            |
|              | <p>In November we saw two sales demonstrations of Business One add on products BI360 for reporting and CRM for Outlook from Boyum to link SAP with Outlook. The sales demonstrations looked great but what's it like to actually use these products? Member companies Beta Group and Zoedale both purchased BI360 and CRM for Outlook respectively and will give us a true account what they're like.</p> |  |
| <b>10:45</b> | <b>SAP Business One 9.1</b>   | Dipan Shah<br>SAP  |
|              | <p>In this session we will show you some of the enhancements that have been introduced in SAP Business One 9.1, version for HANA. This is the latest version of SAP Business One available.</p>   |  |
| <b>11:15</b> | <b>COFFEE &amp; NETWORKING</b>  | All  |
| <b>11:45</b> | <b>Stock planning in SAP Business One</b>   | Zal Parchem<br>SAP Mentor  |
|              | <p>This session will look at how to use MRP including how to make your MRP reports simple and effective. Zal will also look at SQL queries based on minimum stock levels and how to use this to your advantage in stock planning.</p>   |  |
| <b>12:30</b> | <b>International Payments for SAP Business One</b>  | Barry Dowling<br>Transfermate                                      |
|              | <p>A quick description of a great new add-on for SAP Business One designed to save clients time and money on their international payments.</p>  |  |
| <b>13:15</b> | <b>LUNCH &amp; NETWORKING</b>   | All  |
| <b>14:00</b> | <b>Getting More From SAP Business One</b>   | Jennifer Hilliard &<br>Pete Dennis<br><br>Frontline<br>Consultancy |
|              | <p>This session will look at how you can use off the shelf tools to enhance the standard Business One software.</p>   |  |
| <b>15:00</b> | <b>New SAP Managing Director for the UK &amp; Ireland, Cormac Watters, will be discussing his plans for the UK SME market</b>   |  |
| <b>15:15</b> | <b>Open Discussion</b>  | All  |
| <b>15:45</b> | <b>Close/Optional SAP Experience Tour – 1 hour</b>  | All  |
| <b>16:45</b> | <b>End of Tour/Close</b>  |  |

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We reserve the right to change the agenda at any time  
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