

Business Process– Stream Information

Order to Cash/ Source to Pay

Time	Session	Company & Speaker
13:15-13:45	<p data-bbox="336 421 1118 488">GE Healthcare Automates Order Processing to Achieve Multiple Business Benefits</p> <p data-bbox="336 526 1198 734">GE Healthcare’s Medical Diagnostics department processes approximately 220,000 sales orders per year across 15 EMEA countries. Seeking a solution to improve its EMEA order entry operation, enhance its Customer Service function and integrate with the current SAP® harmonisation program, GE Healthcare chose to automate sales order processing operations with Esker.</p> <p data-bbox="336 779 1206 846">The limitations of GE’s old order entry operation presented a number of challenges to key areas of the business:</p> <ul data-bbox="384 887 1161 1025" style="list-style-type: none">• Excess of paper and manual duties within order entry• Order entry errors and archiving issues• Limited resources to focus on added-value Customer Service activities <p data-bbox="336 1070 1155 1171">GE Healthcare hoped to achieve a range of benefits by improving its order entry system, identifying a number of critical deliverables and business requirements:</p> <ul data-bbox="384 1211 1190 1462" style="list-style-type: none">• Improved ability to track and trace sales orders from receipt to system entry• Reduce the number of manual touch points, order entry time and key stroke errors• Increase Customer Service productivity, including value added activities and improved customer satisfaction• Reporting and analysis capabilities <p data-bbox="336 1507 1198 1608">Attend this session and discover how GE Healthcare achieved these business benefits through the automation of its sales order process and the overall positive effect that this can bring to the Order to Cash cycle.</p>	Alistair Nicholas Esker

<p>13:55-14:25</p>	<p>Source to Pay Transformation at Honda Europe</p> <p>The purpose of this session is to</p> <ul style="list-style-type: none"> • Share the procurement and accounts payable transformation journey that Honda has been on over the past two years to put in place highly integrated SAP solutions • Discuss the different solutions in detail including SAP Spend Performance Management, SAP Sourcing, SRM, SLC and SAP Invoice Management and how they are integrated to deliver benefits and improved visibility • Finally, discuss the key lessons learned from the project 	<p>Tim Marshall</p> <p>Excelerated Sourcing</p>
<p>15:00-15:30</p>	<p>Automating Business Process Discovery, Validation and Documentation</p> <p>During this presentation and demonstration session you will learn how several large scale SAP users are making use of Worksoft’s ground breaking business process discovery and validation technologies to take back control of the technology change that often hampers an organisations ability to be agile and responsive.</p> <p>See how Worksoft technologies help you:</p> <p>Discover Business Processes Worksoft Analyze automatically captures your business processes as users execute them giving the true picture of how they are executed.</p> <p>Visualise Business Processes See the business process in standard Business Process Notation, with a new concept, the variant view. Easily identify outlier and exception cases, and filter and work with business processes actually executed in your environment.</p> <p>Analyze Business Processes Investigate human and system performance, problematic and error-prone processes, understand inefficiencies and the unexpected executions of variants and exception cases of processes being executed in your environment.</p> <p>Validate Business Processes Automatically generate and maintain up-to-date process documentation from the real processes and use the discovered processes to automate the creation of automated business process and regression assets for your business processes with Worksoft Certify. Have confidence your organization is ready for commerce any time there is change in business requirements, applications or underlying infrastructure.</p>	<p>Dean Robertson</p> <p>Worksoft</p>