

Business Process– Stream Information

Plan to Produce

Time	Session	Company & Speaker
13:15-13:45	<p>Business Process Excellence in the Value Chain: Understand, Control, Improve</p> <p>In this session Sean Culey will explain why after two decades of SAP, many companies have achieved significant functional results, but only limited improvements to total business performance- and what they can do to change this.</p> <p>So why are there still so many service issues? Why isn't profitability higher? Why are we still chasing daily updates to find out what's going on? Why are our planners stressed out and our stock levels so high?</p> <p>Because 'better' for each function doesn't necessarily equal better for the business- or the customer! The fact is that you cannot improve what you don't control, and you cannot control what you don't understand. So we need to start by understanding the end-to-end Value Chain.</p> <p>The key lies in alignment and integration of your value chain team, processes, systems, data and metrics to the delivery of strategic, customer goals. Full transparency of the end-to-end supply chain and the ability to rapidly identify current AND future issues is essential.</p> <p>To become demand driven, you need more than just good processes, and more than just a process reporting tool. The business that can synchronize, align and analyze all elements of their value chain will win- for its not about how well your processes work; it's about how well they all work together.</p> <p>Don't just report on your business...understand it, control it, and improve it.</p> <p>Speaker Bio:</p> <p>Sean Culey has twenty two years' experience working with multiple industries across the globe, including a decade as Cadbury Schweppes' global SAP design authority. Sean is a renowned business transformation consultant, keynote speaker and author of numerous business articles and two forthcoming books. He is also member of the European Leadership Team of the APICS Supply Chain Council.</p>	Sean Culey Value Chain expert and business transformation thought leader Every Angle Software

<p>13:55-14:25</p>	<p>Addressing the 4 key elements of a Demand Network</p> <p>Today business challenges are causing supply chains to become "demand driven" networks. Join us to understand how SAP Strategy can address the four key elements of a Demand Network:</p> <ul style="list-style-type: none"> • Supply Chain Monitoring to predict issues and ensure integrity of the demand network • Integrated Business Planning to balance demand plans with supply network constraints to achieve efficiency and profitability goals • Demand Driven Supply Networks to send & sense demand and orchestrate the response by establishing a network of business partners • Logistics & Order Fulfilment to fulfil demand most efficiently by leveraging the distribution network. <p>Demand Networks also require speed, agility and flexibility – Learn how SAP HANA and SAP Cloud are embedded in SAP Supply Chain Strategy.</p>	<p>Francesco Penza</p> <p>SAP</p>
<p>15:00-15:30</p>	<p>Integrated Planning for Manufacturing Companies</p> <p>Join itelligence in this informative presentation and solution demonstration looking at how manufacturing companies around the world are implementing SAP BPC in either classic or embedded (with BW-IP) mode. Built with tight integration to SAP ERP enabling plans to be retracted back to ERP when finalised.</p> <p>Built specifically for the manufacturing industry, the solution delivers more value and less risk through:</p> <p>Preconfigured, modular software with leading practice budgeting, planning and consolidation processes as well as predefined links to ERP data tables Accelerated user uptake with the comprehensive guides and educational materials Deliver the project in record time and on budget with fixed scope and fixed price Deliver the project on budget with no surprises</p> <p>Planning Modules Include:</p> <p>Sales and price planning Push or Pull Production Planning Workforce Planning Capital Planning Opex Plans Financial Planning (income, balance sheet, cash flow)</p> <p>Our deep knowledge of and experience in the manufacturing industry has been packaged into an SAP certified RDS which instantly highlights the impact on the income statement of different planning scenarios before final approval and potential reposting to ERP.</p>	<p>Mike Weeks</p> <p>itelligence</p>