

Business ByDesign SIG
Thursday 8th February 2018
SAP Clockhouse



AGENDA

09:30	Registration & Refreshments	All
10:00	Welcome & Introductions	Greg Durrans – SIG Chair
10:15	Customer Relationship Management Find out how BYD can help you to manage your customers with: <ul style="list-style-type: none"> • Campaign Management • Lead Generation • Opportunity Management 	Mark Innes - SAP
11:00	Coffee & Networking	All
11:30	Customer Relationship Management Session continues with a look at: <ul style="list-style-type: none"> • Pipeline Management and Forecasts • Sales Quotes • Activity Generation/Management • Customer 360 View 	Mark Innes - SAP
13:15	Lunch & Networking	All
14:00	Human Resources Managing Your Teams with Self Service <ul style="list-style-type: none"> • Shopping Cart • Personal Data Management • Timesheets • Absence (Leave/Sickness etc) • Expense Recording • Budget Queries 	Mark Innes - SAP
16:00	Wrap Up & Close	All