| Time | Session | Company & Speaker |
|---|---|---|
| 13:30 | **Realtime SAP-IOT systems without moving to S/4HANA or Leonardo**<br><br>Rapid deployment of sophisticated IOT systems integrated with real-time SAP data can be achieved easily without a pre-requisite of migrating to S/4HANA or Leonardo. Enable real-time IOT analytics and actioning on ECC based systems.<br><br>Enterprises have spent £millions in the deployment of SAP across their organisation. Like any major ERP rollout, the financial costs, coupled with the business disruption of IT change creates a significant inertia for firms to repeat the exercise unless absolutely necessary.<br><br>Many firms remain on ECC and memories of their deployment persist and act as a break, preventing the move to S/4HANA despite the additional capabilities it offers.<br><br>In parallel, technology is evolving at a rapid pace, and use cases for IOT solutions within the workplace are becoming ever more common place.<br><br>Enterprises are keen to explore the opportunities that IOT enablement can offer, to allow them to retain their competitive advantage whilst remaining on ECC.<br><br>SAP provides IOT solutions as part of the Leonardo suite, however this offering channels customers down a path of an ERP migration to HANA or S/4HANA – which firms see as a costly and disruptive dependency and will ultimately defer IOT enablement for years.<br><br>This session will explain how, with minimal investment, you can achieve advanced IOT solutions with real-time SAP ECC-based systems delivering results in months. | Dan Barlow<br><br>Kagool |

| 14:20 | **Tomorrow's World – How to innovate with purpose** | Carl Streatfield |
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| | Purpose-driven companies are often celebrated for their fast growth and exceptional profits, but how can purpose be applied in practice and how can innovation and technology play a role in helping your organisation disrupt new markets? | SAP |
| | This is a follow up to the 2018 UKSUG session on the UK SAP Plastic Challenge which has the bold ambition to reduce plastic waste in the global supply chain by applying the latest thinking in Design Thinking and Innovation Technologies. | |
| | In this session, Natasha Pergl (SAP Innovation Services Lead for Plastic Challenge) will share learnings on how SAP is putting purpose-led innovation into practice by collaborating with leading retailers, industry bodies and suppliers to achieve shared goals using common approaches to data and innovative technologies. | |
| 15:30 | **An Analytic Platform for IoT Discovery** | Ian Macdonald |
| | Pyramid provides a pervasive analytic platform that as well as delivering standard Business Intelligence, also addresses many of the challenges of IoT Discovery and Analysis both for the Data Scientist and the End User: Scheduled data gathering, processing, application of Machine Learning algorithms, automatic alerts and dashboards that are easily created and published coupled with outstanding interactive discovery of SAP BW and HANA data make Pyramid an ideal choice for SAP users. | Pyramid Analytics |

| 16:20 | **How to eat an elephant: An affordable way of digital transformation for SMEs, using SAP B1** | Balazs Oravecz |
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| | | Allpack |
| | The math of  how to be price competitive on the market without compromising the profitability is simple; you have to decrease the costs: | |
| | • Decrease the price of the raw materials, cost prices | |
| | Increasing the buying power | |
| | • Decreasing the internal operational costs -> Increasing the productibility of the organisation | |
| | Plus an extra: Providing better customer experience. | |
| | These are the promises of a classic digital transformation project. But here is the catch! | |
| | The return of a transformation project depends on the revenue of the company, as 20% saving is not an absolute figure. In contrast, the cost of the transformation project is not proportional directly, it depends more on the complexity. The outlay of the transformation project will not be half for a company with half the size of the revenue. Therefore somewhere there is a threshold, a break even point of the cost of the project and the revenue of the project. With other worlds digital transformation in most cases is out of the scope of an SME. Long term slow dying.... | |
| | Here at allpack, we figured out a way, how to increase the potential ROI of our digital transformation project. | |